

Helping Our World Work Better



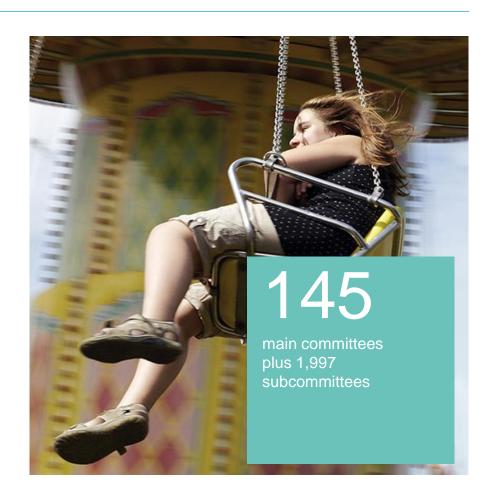


Openness & Trust Equals Success



How We Work

- Worldwide acceptance and trust comes from the principle of openness
- Experts, individuals, organizations, academia, governments, trade associations, consultants and consumers come together
- Over 30,000 members from 148 countries
- Exchanging expertise and knowledge
- Participating in a transparent processopen to anyone, anywhere
- Timely and relevant. Fully representative of sectors. An aid to innovation, not a hurdle to overcome



The Power of Partnership



- All stakeholders involved
- Neutral forum
- Consensus-based procedures
- Private and public sector cooperation
- Every member has equal say: 1 Vote per Interest

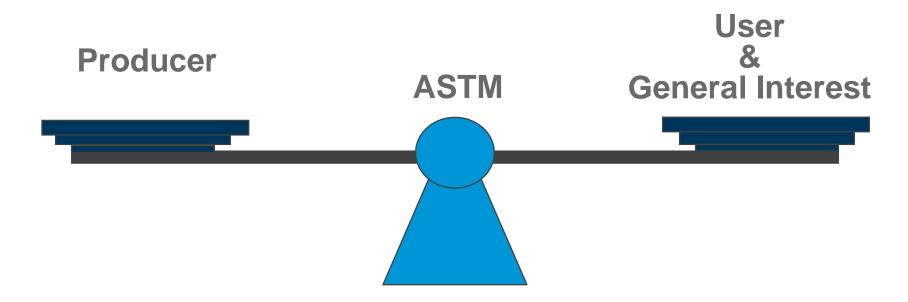


Examples

- Manufacturers
- Federal agencies
- Design professionals
- Professional societies
- Trade associations
- Consumer representatives
- Academia

Balance of Interest





Technical Committees are balanced.
No excess influence by any interest group.
Ensures market relevance of the content of standards.

Voting & Classification



6.1.2 *voting interest,* n— an organization, a subsidiary of an organization, or an unassociated individual member having a distinctly separate interest from any other interest with regard to the scope of a committee or subcommittee.

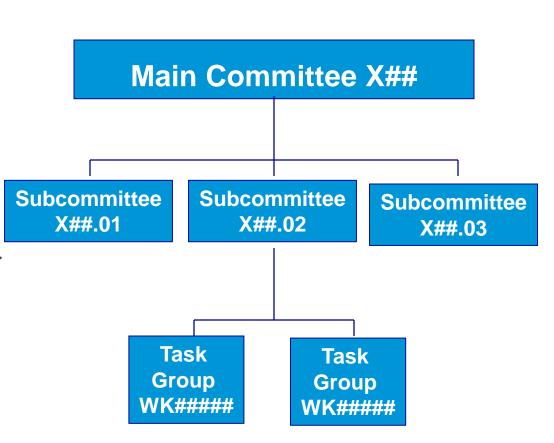
Classifications Categories:

- **7.1.1** *Producer* A member who represents a voting interest that <u>produces or sells</u> materials, products, systems, or services covered in the committee or subcommittee scope.
- **7.1.2** *User* A member who represents a voting interest that <u>purchases or uses</u> materials, products, systems, or services other than for household use covered in the committee or subcommittee scope provided that the member could not also be classified as a producer.
- **7.1.3** *Consumer* A member who primarily purchases or represents those who purchase products and services for household use within the committee or subcommittee scope.
- **7.1.4** *General Interest* A member who cannot be categorized as a producer, user, or consumer.
- Discussion User and general interest classifications are composed of multiple interest categories such as government, academia, testing laboratories, consultants, etc., and no one of the interest categories constitutes a majority of the total committee membership.

Technical Committee Structure



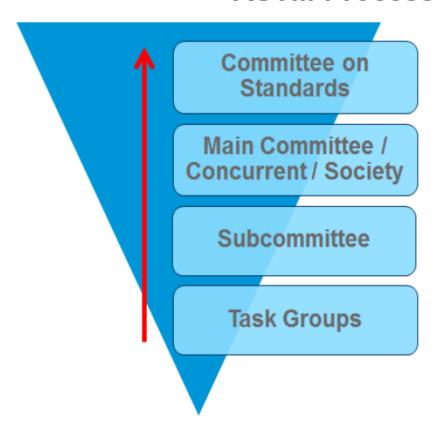
- Formed to address specific industry subjects
- Subcommittees address subsets of specialized subject matter
- Subcommittees organize their expertise into Task Groups to write standards



Standards Development



ASTM Process at a Glance



COS – 30 day ballot, Review Due Process, Appeals

Main – 30 day ballot, 60% return, 90% approval

Sub – 30 day ballot, 60% return, 2/3 approval

TG – no official ballot, bulk of work completed here, unofficial voting sometimes takes place

^{*}see detailed workflow for more specifics

Development of Technical Information



Support for Committees

- Manager, Development Operations
- Staff administrative support
- Professional editors
- Meetings management
- Templates for new standards
- Interactive electronic forums
- Web conferencing
- Electronic submittals
- 24/7 Online balloting
- Legal



Staff is not technical, we remain NEUTRAL in the process.

Distribution of Standards



ASTM Standards are made readily available in multiple formats:--

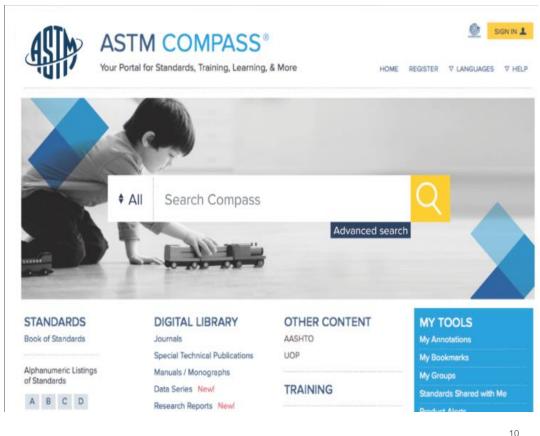
Print (individually and compilations)

Online (individually and compilations)

DVD

Online:

Individual subscriptions
Custom subscriptions
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custom order)



ASTM Assists in Transparency in Rulemaking & Public Access









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Train at our location or on the most important standards you use

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Working with Federal Agencies



Participate

No one size fits all policy across agencies

- Attend, engage, vote
- Monitor, comment
- Abstain

Benefit

- Connect with stakeholders
- Gain knowledge
- Advance regulatory agenda

Lead

- Task groups & committees
- Board of Directors

Government Membership



Agency Name	Members
Department of Agriculture	40
Department of Commerce (incl.	165
NIST)	
Consumer Product Safety	44
Commission	
Department of Defense	257
Department of Energy	178
Environmental Protection Agency	79
Federal Aviation Administration	55
Department of Health and Human	120
Services (incl. FDA)	
Housing and Urban Development	3

Agency Name	Members
Department of Interior	3
Department of Justice	11
NASA	37
Nuclear Regulatory Commission	7
Occupational Safety & Health Administration	5
Department of Transportation	34
Department of Veterans Affairs	1

The Last Word in Standards



In Summary

- Our work and standards influence every aspect of daily life
- We're global, practical and relevant the first choice for companies, organizations and governments around the world
- We stand ready to convene stakeholders to address complex issues and regulatory challenges
- We need your voice in the process as so that all stakeholders can benefit from public/private partnerships in voluntary consensus standards

Ultimately

- We are open and ready to innovate
- We value good science and judgement
- We are committed to helping our world work better

Thanks! Please contact us anytime:



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